



KARL MAYER

Warp NEWS LETTER Preparation



LOOKING TOWARDS THE FUTURE

Over the past six months, the warp preparation division of Karl Mayer has been busy expanding its horizons to give its customers a wider range of areas where they can use the tried, trusted and experienced range of Karl Mayer warp preparation equipment.

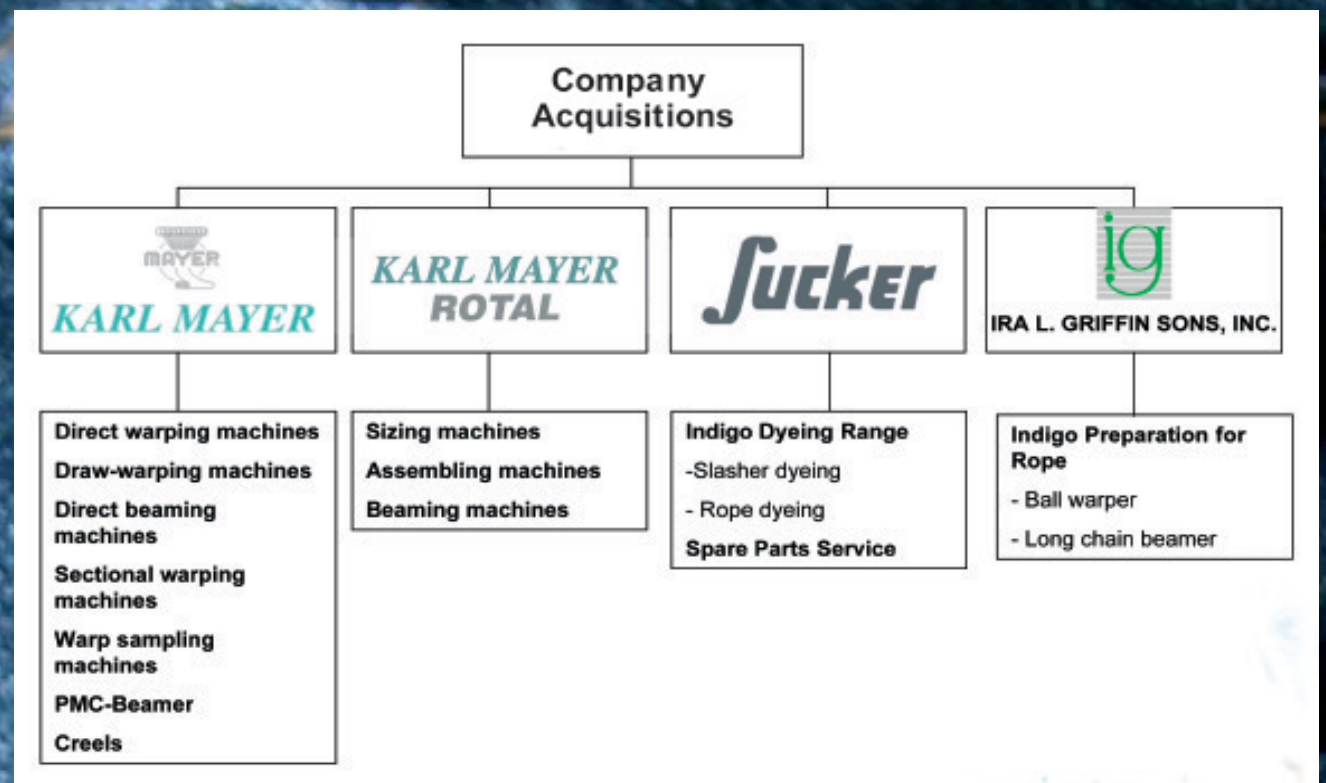
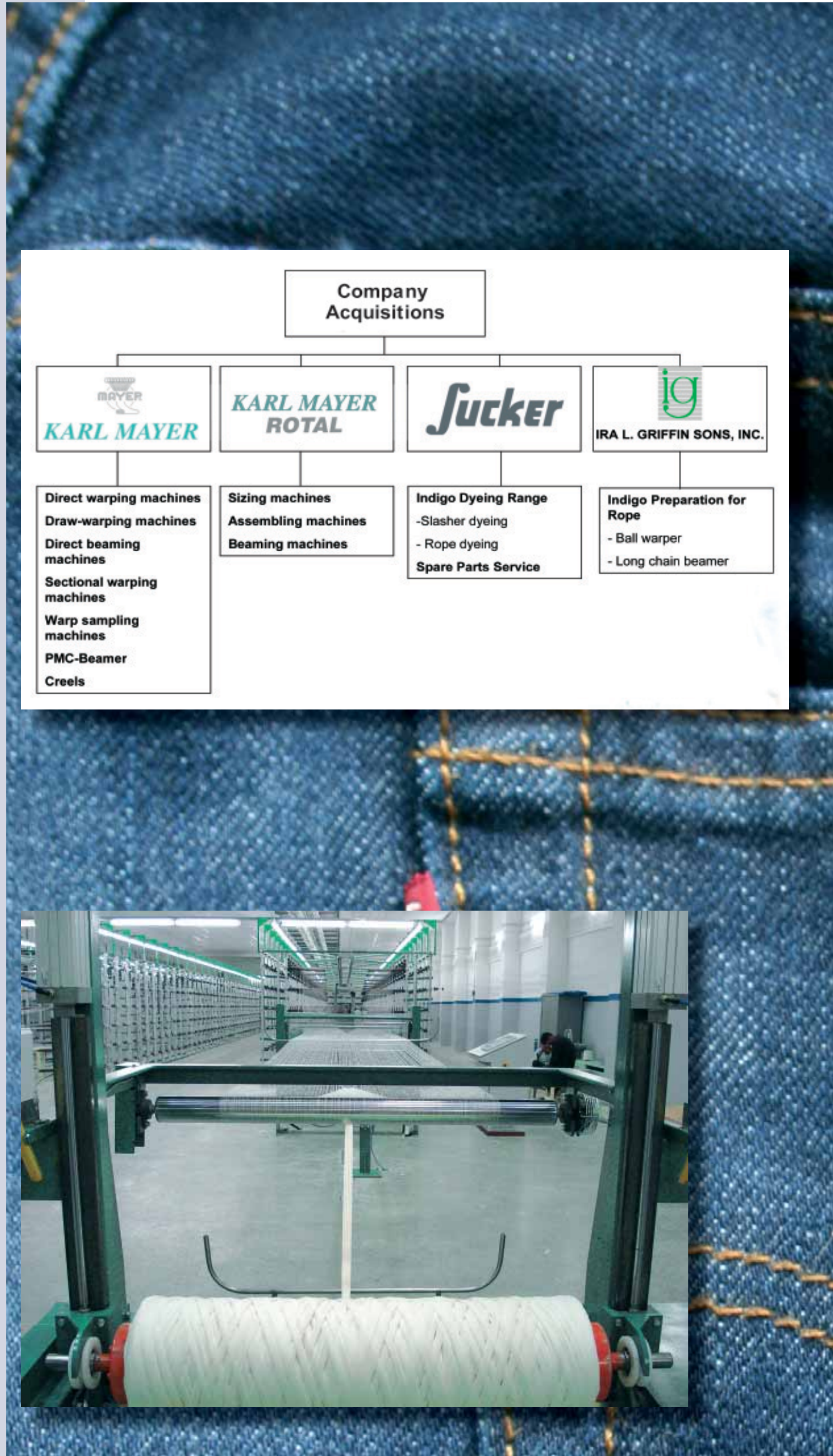
In November 2007, KARL MAYER became the new owner of the Sucker Müller product section that was acquired from the insolvent Moenus Textilmaschinen group in Mönchengladbach.

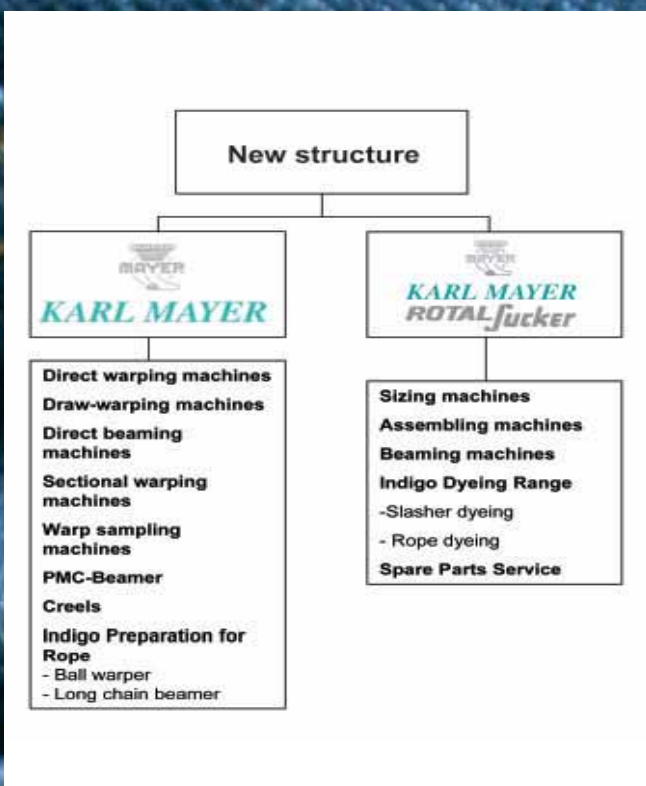
In January 2008 KARL MAYER acquired all technology and market rights of the Ira L. Griffin Sons company, giving a deeper penetration into Indigo technology.

Both these acquisitions show KARL MAYER's firm commitment to become the leading force in warp preparation machinery worldwide. The brand name "Sucker" is internationally accepted and gives a fresh impetus for further development, particularly in the areas of technical applications and denim. The sizing division of KARL MAYER (Rotal) is already busy integrating the latest Sucker innovations into their existing range of machinery.

Griffin products already have an excellent reputation in the denim industry and KARL MAYER intend to use this "spring board" to go deeper into this area of textiles. This company is a leading producer of sizing machines, ball warpers and long chain beamers for the denim industry and will enhance KARL MAYER's position in the denim rope processing market.

Existing and new customers will further benefit from KARL MAYER's strong global support network of wholly owned subsidiaries in Europe, the USA, China, Hong Kong and Japan, and agents worldwide. In short, the acquisitions give existing customers a strong partner with worldwide back-up and service and give new potential customers a product pallet that can be matched by nobody in the textile industry.





Technical support for this extensive range of branded products is underpinned by the high level of quality and efficiency provided by the parent company – from production, through sales and marketing, to customer support. Workers at the company headquarters in Obertshausen are responsible for the selling and marketing the entire range of products worldwide, whilst customer support will be in the hands of the tried-and-tested service network operated by the KARL MAYER group all over the world. The objective is to access new markets and gain a competitive advantage by combining a clear organisational structure with extensive know-how.

All products will be integrated under two names in the future: KARL MAYER and KARL MAYER Rotal Sucker. The organisation charts show how and where the various products will be integrated. For further details or any queries you may have about these new structures, please feel free to contact your regional sales manager or KARL MAYER representative in your country.

The excitement of these take-overs is hard to disguise, the potential that they harness is clear to everybody. With these top-quality products KARL MAYER will be able to offer complete solutions to the textile industry where both Ira.L.Griffin and Sucker Müller enjoy a first class reputation. The future is looking bright as KARL MAYER steers its warp preparation ship towards new horizons.



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